



Bid Opening Date: August 29, 2012 Solicitation #: 2012-317

Project Name: DOCUMENT SCANNING AND SHREDDING SERVICES

Department: GENERAL SERVICES

Projec	roject name: Document Scanning and Shredding Services Department: General Services							
	GROUP I: SCANNING SERVICES		CONGNISERV, LLC HOUSTON, TX		DATAMARK, INC. EL PASO, TX		DATAXPORT NET, LLC EL PASO, TX	
ITEM	ESTIMATED QUANTITY (PAGES)	DESCRIPTION	UNIT PRICE	EXTENDED PRICE (EST.QUANTITY x UNIT PRICE)	UNIT PRICE	EXTENDED PRICE (EST.QUANTITY x UNIT PRICE)	UNIT PRICE	EXTENDED PRICE (EST.QUANTITY x UNIT PRICE)
1.	1,500,000	DOCUMENT B&W SCAN, 200 DPL, PAGES SIZE UP TO / INCLUDING 8.5" x 11"	\$0.091	\$136,500.00	0.0526	\$78,900.00 BIDDERS PRICE \$78,909.51	\$0.0325	\$48,750.00
2.	400,000	DOCUMENT B&W SCAN, 200 DPI, PAGES SIZE LARGER THAN 8.5" x 11" UP TO/INCLUDING 11" x 17"	\$0.094	\$37,600.00	0.0526	\$21,040.00 BIDDERS PRICE \$21,042.54	0.060	\$24,000.00
3.	100,000	DOCUMENT B&W SCAN, 200 DPI, PAGES SIZE LARGER THAN 11" x 17" UP TO/INCLUDING 24" x 36"	\$0.84	\$84,000.00	0.2353	\$23,530.00 BIDDERS PRICE \$23,534.11	0.254	\$25,400.00
4.	30,000	DOCUMENT MYLAR, BLUE INK/NEGATIVE/FILM BASIC BOUND MAPS/BOOKS 300 DPI, PAGE SIZE LARGER THAN 24" x 36" UP TO/INCLUDING 36" x48"	\$1.68	\$50,400.00	0.2353	\$7,059.00 BIDDERS PRICE \$7,060.23	0.508	\$15,240.00

NOTE: This is a Best Value Procurement. Price and other factors shall be evaluated to determine an awardee.

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GROUP I: SCANNING SERVICES				• • • • • • • • • • • • • • • • • • •		ARK, INC. ASO, TX	DATAXPORT NET, LLC EL PASO, TX	
	anoc	II. SOAIIIIIII SEITVIOLO						
ITEM	ESTIMATED QUANTITY (PAGES)	DESCRIPTION	UNIT PRICE	PRICE (EST.QUANTITY X UNIT PRICE)	UNIT PRICE	PRICE (EST.QUANTITY X UNIT PRICE)	UNIT PRICE	PRICE (EST.QUANTITY X UNIT PRICE)
5.	65,000	DAMAGED/HISTORIC/UNDERSIZE/ OVERSIZED/SPECIAL BOUND OR REQUIRING SPECIAL SERVICES	\$1.17	\$76,050.00	0.1127	\$7,325.50 BIDDERS PRICE \$7,326.95	0.762	\$49,530.00
GROUP I TOTAL:			\$384,550.00		\$137,854.50 BIDDERS PRICE \$137,873.34		\$162,920.00	
		THE CITY OF EL ELECTRONIC DA COGNISERV WILL CAF 5 CHARACTERS AN	RICING IS BASED UPON PASO PROVIDING LITA FOR INDEXING. PTURE ONE FIELD UP TO ND DATA MERGE THE NG 4 FIELDS	**ASSUMPTIONS: PRICING IS BASED ON AN ESTIMATE OF 3 PAGES PER DOCUMENT. IF THE NUMBER OF PAGES PER DOCUMENT WERE A HIGHER AVERAGE, OUR PRICE WOULD HAVE BEEN LESS.				

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Department: GENERAL SERVICES

Projec	roject name: DOCUMENT SCANNING AND SHREDDING SERVICES Department: GENERAL SERVICES								
	GROUP II: SHREDDING SERVICES		CONGNISERV, LLC HOUSTON, TX		DATAMARK, INC. EL PASO, TX		DATAXPORT NET, LLC EL PASO, TX		
ITEM	ESTIMATED QUANTITY (PAGES)	DESCRIPTION	UNIT PRICE	EXTENDED PRICE (EST.QUANTITY X UNIT PRICE)	UNIT PRICE	PRICE (EST.QUANTITY X UNIT PRICE)	UNIT PRICE	EXTENDED PRICE (EST.QUANTITY x UNIT PRICE)	
1.	1,500,000	DOCUMENT B&W SCAN, 200 DPL, PAGES SIZE UP TO / INCLUDING 8.5" x 11"	\$0.0026	\$3,900.00	0.0065	\$9,750.00	\$0.000984	\$1,476.00 BIDDERS PRICE \$1,476.56	
2.	400,000	DOCUMENT B&W SCAN, 200 DPI, PAGES SIZE LARGER THAN 8.5" x 11" UP TO/INCLUDING 11" x 17"	\$0.0026	\$1,040.00	0.0065	\$2,600.00	0.001969	\$787.60 BIDDERS PRICE \$787.50	
3.	100,000	DOCUMENT B&W SCAN, 200 DPI, PAGES SIZE LARGER THAN 11" x 17" UP TO/INCLUDING 24" x 36"	\$0.03	\$3,000.00	0.0065	\$650.00	0.009056	\$905.60 BIDDERS PRICE \$905.63	
4.	30,000	DOCUMENT MYLAR, BLUE INK/NEGATIVE/FILM BASIC BOUND MAPS/BOOKS 300 DPI, PAGE SIZE LARGER THAN 24" x 36" UP TO/INCLUDING 36" x48"	\$0.03	\$900.00	0.0065	\$195.00	0.018113	\$543.39 BIDDERS PRICE \$543.38	

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DATE: ___09/10/2012____





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Bid Opening Date: August 29, 2012

Project Name: DOCUMENT SCANNING AND SHREDDING SERVICES

Proje	ct Name: DC	CUMENT SCANNING AND SHREDDING SE		Department: GENERAL SERVICES				
GROUP II: SHREDDING SERVICES			SERV, LLC TON, TX	DATAMARK, INC. EL PASO, TX		DATAXPORT NET, LLC EL PASO, TX		
5.	65,000	DAMAGED/HISTORIC/UNDERSIZE/ OVERSIZED/SPECIAL BOUND OR REQUIRING SPECIAL SERVICES	\$0.03	\$1,950.00	0.0065	\$422.50	0.019924	\$1,295.06 BIDDERS PRICE \$1,295.04
	GROUP II TOTAL:			\$10,790.00		\$13,617.50		\$5,007.65 BIDDERS PRICE \$5,008.11
					ESTIMATE OF 3 PAG THE NUMBER OF PA WERE A HIGHER A	ICING IS BASED ON AN ES PER DOCUMENT. IF AGES PER DOCUMENT VERAGE, OUR PRICE IE BEEN LESS.		
GRAND TOTAL (GROUP I + GOURP II)			\$395,340.00		\$151,472.00 BIDDERS PRICE \$151,490.84		\$167,927.65 BIDDERS PRICE \$167,928.11	

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Department: GENERAL SERVICES

Project name: DOCUMENT SCANNING AND SHREDDING SE	RVICES	Department: GENERAL SERVICES					
	CONGNISERV, LLC HOUSTON, TX	DATAMARK, INC. EL PASO, TX	DATAXPORT NET, LLC EL PASO, TX				
OPTION TO PURCHASE ADDITIONAL QUANTITY OF ITEMS THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.							
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:							
ONE [1] ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	X						
TWO [2] ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXCERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:			X				
NO OPTION OFFERED		X					
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	2% - 10 DAYS 1% - 20 DAYS NET-30 DAYS				
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES X NO	YES X NO	YES X NO				
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.							

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Project Name: DOCUMENT SCANNING AND SHREDDING SERVICES

Department: GENERAL SERVICES

GROUP I: SCANNING SERVICES		MANAGE	N INFORMATION MENT, INC. SO, TX		IMAGE, INC. AND, WA	PROFESSIONAL DOCUMENT SYSTEMS, INC. EL PASO, TX		
ITEM	ESTIMATED QUANTITY (PAGES)	DESCRIPTION	UNIT PRICE	EXTENDED PRICE (EST.QUANTITY x UNIT PRICE)	UNIT PRICE	EXTENDED PRICE (EST.QUANTITY x UNIT PRICE)	UNIT PRICE	EXTENDED PRICE (EST.QUANTITY x UNIT PRICE)
1.	1,500,000	DOCUMENT B&W SCAN, 200 DPL, PAGES SIZE UP TO / INCLUDING 8.5" x 11"	0.076	\$114,000.00	\$0.06	\$90,000.00	0.0550	\$82,500.00
2.	400,000	DOCUMENT B&W SCAN, 200 DPI, PAGES SIZE LARGER THAN 8.5" x 11" UP TO/INCLUDING 11" x 17"	0.076	\$30,400.00	\$0.10	\$40,000.00	0.0550	\$22,000.00
3.	100,000	DOCUMENT B&W SCAN, 200 DPI, PAGES SIZE LARGER THAN 11" x 17" UP TO/INCLUDING 24" x 36"	\$3.24	\$324,000.00	\$1.15	\$115,000.00	0.5750	\$57,500.00
4.	30,000	DOCUMENT MYLAR, BLUE INK/NEGATIVE/FILM BASIC BOUND MAPS/BOOKS 300 DPI, PAGE SIZE LARGER THAN 24" x 36" UP TO/INCLUDING 36" x48"	\$4.24	\$127,200.00	\$1.30	\$39,000.00	\$0.65	\$19,500.00

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Project Name: DOCUMENT SCANNING AND SHREDDING SERVICES

Department: GENERAL SERVICES

	Spartinent Severities of the S								
GROUP I: SCANNING SERVICES		MANAGE	IRON MOUNTAIN INFORMATION MANAGEMENT, INC. EL PASO, TX		PERFECT IMAGE, INC. KIRKLAND, WA		PROFESSIONAL DOCUMENT SYSTEMS, INC. EL PASO, TX		
ITEM	ESTIMATED QUANTITY (PAGES)	DESCRIPTION	UNIT PRICE	EXTENDED PRICE (EST.QUANTITY x UNIT PRICE)	UNIT PRICE	EXTENDED PRICE (EST.QUANTITY X UNIT PRICE)	UNIT PRICE	EXTENDED PRICE (EST.QUANTITY x UNIT PRICE)	
5.	65,000	DAMAGED/HISTORIC/UNDERSIZE/ OVERSIZED/SPECIAL BOUND OR REQUIRING SPECIAL SERVICES	\$0.25	\$16,250.00	\$1.60	\$104,000.00	\$0.55	\$35,750.00	
					П	•	1		
	GROUP I TOTAL:			\$611,850.00		\$388,000.00		\$217,250.00	
				MANY DOCUMENTS V THE AMOUNT OF INDE HAVE ASSUMED IN C DOCUMENTS WILL AV	ABLE TO IDENTIFY HOW YOULD BE INDEXED, OR EXING REQUIRED SO WE DUR PRICING THAT THE ERAGE 25 CHARS EVERY MAGES.				

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Project Name: DOCUMENT SCANNING AND SHREDDING SERVICES

	Project Name: DOCUMENT SCANNING AND SHREDDING SERVICES					Department: GENERAL SERVICES			
	GROUP II: SHREDDING SERVICES		MANAGE	IN INFORMATION MENT, INC. ASO, TX	PERFECT IMAGE, INC. KIRKLAND, WA		PROFESSIONAL DOCUMENT SYSTEMS, INC. EL PASO, TX		
ITEM	ESTIMATED QUANTITY (PAGES)	DESCRIPTION	UNIT PRICE	EXTENDED PRICE (EST.QUANTITY x UNIT PRICE)	UNIT PRICE	EXTENDED PRICE (EST.QUANTITY x UNIT PRICE)	UNIT PRICE	EXTENDED PRICE (EST.QUANTITY x UNIT PRICE)	
1.	1,500,000	DOCUMENT B&W SCAN, 200 DPL, PAGES SIZE UP TO / INCLUDING 8.5" x 11"	NO BID		0.005	\$7,500.00	0.0025	\$3,750.00	
2.	400,000	DOCUMENT B&W SCAN, 200 DPI, PAGES SIZE LARGER THAN 8.5" x 11" UP TO/INCLUDING 11" x 17"	NO BID		0.005	\$2,000.00	0.0025	\$1,000.00	
3.	100,000	DOCUMENT B&W SCAN, 200 DPI, PAGES SIZE LARGER THAN 11" x 17" UP TO/INCLUDING 24" x 36"	NO BID		\$0.02	\$2,000.00	0.0150	\$1,500.00	
4.	30,000	DOCUMENT MYLAR, BLUE INK/NEGATIVE/FILM BASIC BOUND MAPS/BOOKS 300 DPI, PAGE SIZE LARGER THAN 24" x 36" UP	NO BID		\$0.03	\$900.00	\$0.15	\$4,500.00	

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TO/INCLUDING 36" x48"





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	GROUP II: SHREDDING SERVICES		MANAGE	IN INFORMATION MENT, INC. ASO, TX		PERFECT IMAGE, INC. KIRKLAND, WA		AL DOCUMENT MS, INC. ASO, TX	
ITEM	ESTIMATED QUANTITY (PAGES)	DESCRIPTION	UNIT PRICE	PRICE (EST.QUANTITY x UNIT PRICE)	UNIT PRICE	PRICE (EST.QUANTITY X UNIT PRICE)	UNIT PRICE	PRICE (EST.QUANTITY X UNIT PRICE)	
5.	65,000	DAMAGED/HISTORIC/UNDERSIZE/ OVERSIZED/SPECIAL BOUND OR REQUIRING SPECIAL SERVICES	NO BID		\$0.04	\$2,600.00	0.0025	\$162.50	
	GROUP II TOTAL:			NO BID		\$15,000.00		\$10,912.50	
				SERVICES WILL BE AT NO CHARGE					
GRAND TOTAL (GROUP I + GOURP II)			\$611,850.00		\$403,000.00		\$228,162.50		

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Project Name: DOCUMENT SCANNING AND SHREDDING SERVICES

Department: GENERAL SERVICES

Project Name: DOCOMENT SCANNING AND SHREDDING SE		Beparti	HEIR. GENERAL SERVICES				
	IRON MOUNTAIN INFORMATION MANAGEMENT, INC. EL PASO, TX	PERFECT IMAGE, INC. KIRKLAND, WA	PROFESSIONAL DOCUMENT SYSTEMS, INC. EL PASO, TX				
OPTION TO PURCHASE ADDITIONAL QUANTITY OF ITEMS THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.							
BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:							
ONE [1] ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:	X						
TWO [2] ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXCERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT:		X	X				
NO OPTION OFFERED							
PAYMENT TERMS:	NET - 30 DAYS	1% - 10 DAYS	NET - 30 DAYS				
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES NO X	YES NO X	YES X NO				
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR REJECTION OF THE BID.							
BIDS SOLICITED: 13 BIDS RECEIVED: 6	BIDS LOCAL:	6 NO E NO	O BID: 0				

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